

Swimlane Turbine Value-Based Licensing for MSSPs

Unlimited users, use cases and connectors at price points you can predict.

→ Automation is a great way to scale your business and reduce cost of goods sold (COGS) at the same time. In order to maximize the return on investment (ROI) of automation, it's important to select an automation platform that offers flexible pricing options. Our pricing model is purpose-built with MSSP's business needs in mind. Simply put, you only pay for what you automate. The pricing for Swimlane Turbine follows a tiered, value-based model that lowers the barrier to entry to purchase a security automation platform while also leveraging safe-guards to ensure that pricing is always predictable and parallels the value you receive. You will gain access to the complete Swimlane Turbine platform with unlimited users, use cases and ready-to-use connectors at an entry price that is dramatically less than common SOAR alternatives.



The Math Behind the Model

We promise to keep our pricing as simple as possible, and always be transparent and predictable. Our value-based pricing model is measured based on your average events per-day. We exclude the highest 5% of your days from this daily average calculation, so your most abnormal spikes will be excluded from your annual average.



Variable Pricing with Quarterly Payments

Predictable does not mean fixed or rigid when it comes to our pricing model. We understand that as you on- and off-board clients your automation requirements are going to evolve. Through the duration of your annual contract, we will check in quarterly to ensure that your platform package is still right-sized for you. We can accommodate quarterly payments at variable prices to ensure that you're only paying for the amount you need.



24/7 Security Coverage

Your security is of the utmost importance to us. In a situation where your event consumption exceeds your licensing plan, Turbine will continue to process events and playbooks without interruption. While we will never stop an event from processing or the playbook from running.

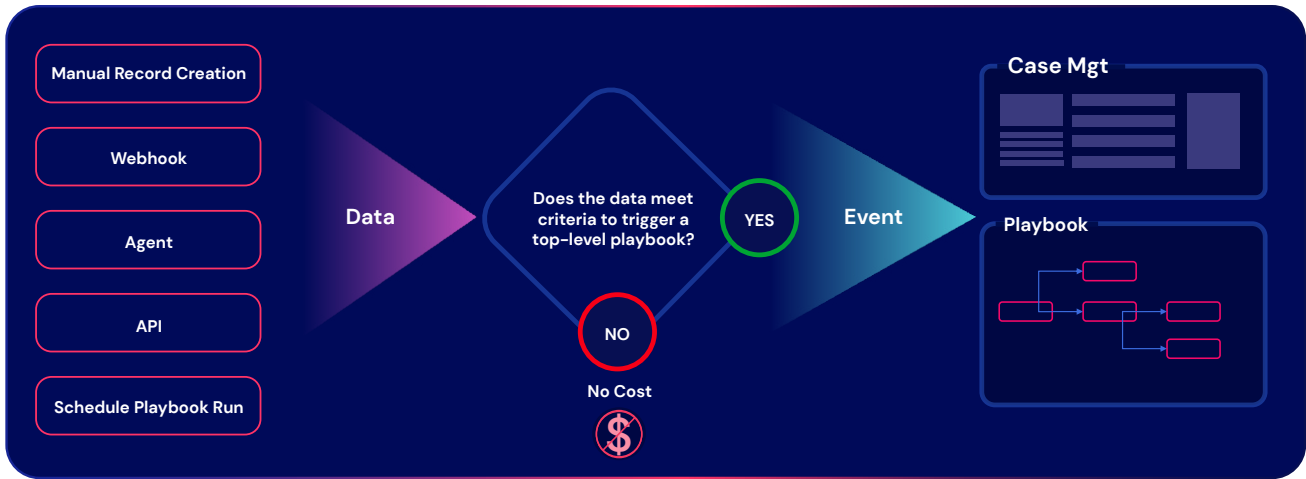


Get Started with Turbine

Our team of security automation experts are here to help you accurately forecast your daily events using Turbine. Through a consultative engagement, we will discuss the technologies you plan to integrate with the platform and your use case implementation goals. We will discuss best practices for data ingestion, filtering and automated actions, so that your daily event averages are calculated in the most efficient and effective way possible.

What is an Event?

In Swimlane Turbine, data that is received by a webhook, API or remote agent that passes filtering and executes a top-level playbook is considered an event. This includes scheduled playbook runs and manually created records as an event.



Platform Tiers and Event Packs

We offer a variety of platform packages so that you can find the tier that is the right size for your organization. Platform event tiers are categorized based on the average number of events you plan to automate per-day. Finding yourself in-between platform tiers? Not to worry. Each tier has a corresponding event pack, which can be added on in increments so that your package is sized specifically for your needs.

Platform Tier	Platform Events	Event Pack Size
XX Large	50,000	12,500
X Large	10,000	2,500
Large	2,000	500
Medium	500	125
Small	100	25

*All numbers represent average events per day



Contact us at info@swimlane.com to get started.



Swimlane is the leader in low-code security automation. The Swimlane Turbine platform unifies security operations in-and-beyond the SOC into a single system of record that helps reduce process and data fatigue, while helping security leaders overcome chronic staffing shortages and more easily quantify business value and the efficacy of security operations.