



Technical Account Manager Service

Your Designated Technical Resource for Swimlane



Swimlane offers Technical Account Manager (TAM) as an annual subscription service engagement. It's designed to augment your internal technical resources by adding a designated Swimlane specialist to your team. Working with a TAM ensures you receive the highest platform value through ongoing automation customization and best practice guidance.

3 Ways TAMs Maximize Your Security Automation Value

Strategic Alignment

- Align automation outcomes to KPIs
- Fill capability gaps
- Build use case roadmaps

Return on Investment

- Simplify implementation and adoption
- Expand and customize use cases

Expertise and Insights

- Expertly prepared environment assessments
- Insights on peer comparisons and best practices

Gain a Partner, Not Just a Platform

Our team of TAMs are collaborative listeners. Whether you're new to automation or focused on SecOps maturity, our team will help ensure that strategic objectives are met with measurable outcomes. Together, the Swimlane TAM team has over 100 collective years of security automation experience that they will use to help you tackle your most complex security challenges through AI automation.

TAM Packaging Options

One size does not fit all when it comes to automation or customization needs. That's why TAM service packages are available at several different tiers. Choose from a 1/8, 1/4, or 1/2 TAM service offering based on the size of your organization and the extent of professional customization support you need.

"The thing that sets Swimlane apart from any other security organization or partner. I've worked with is the professional service team. They're so dynamic and so fluid. We have solved some extremely interesting and complex problems with Swimlane. I just keep looking forward to our sessions together."

Rob Perrin
SENIOR DEVSECOPS ENGINEER, WEEDMAPS



Swimlane is the leader in AI automation for the entire security organization.

For more information, visit swimlane.com

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